SUSAN N. HOUSEMAN

May 2024

W.E. Upjohn Institute for Employment Research 300 S. Westnedge Ave. Kalamazoo, MI 49007-4686

Phone: (269) 385-0434 houseman@upjohn.org

EMPLOYMENT AND AFFILIATIONS

1989 – 2017,	Economist/Senior Economist, W.E. Upjohn Institute for Employment
2004 – Present	Research
2017 – 2024	Vice-President and Director of Research, W.E. Upjohn Institute for
	Employment Research
2016 – Present	Research Fellow, Institute of Labor Economics (IZA, Bonn, Germany)
2013 – Present	Member, National Bureau of Economic Research, Conference on Research
	in Income and Wealth
1985 – 1989	Assistant Professor/Associate Professor, University of Maryland, School
	of Public Affairs
1985 – 1989	Visiting Scholar, The Brookings Institution

PROFESSIONAL AWARDS

Society of Labor Economists Prize for Contributions to Data and Measurement, 2023

David A. Wells Prize in Economics, Harvard University, 1985-86

CURRENT AND RECENT PROFESSIONAL SERVICE

U.S. Bureau of Labor Statistics, Technical Advisory Committee, Chair, 2012 – Present

BLS National Longitudinal Study of Youth 2026 Employment Content Panel, Chair of Work Arrangements Subcommittee, 2023

Member of the Options for a National Plan for Smart Manufacturing, National Academy of Engineering, 2022 – 2024

Outsourcing Research Network, Co-Director, Sloan Foundation funded, 2019 – 2023

Job Quality Measurement Initiative (collaboration of foundations and U.S. Department of Labor), Co-Chair Federal Statistical Data committee, 2022

Committee on National Statistics, National Academies, Consensus Study on Contingent and Alternative Work Arrangements, Chair, 2019 – 2020

Chair, Business and Economics Statistics section, American Statistical Association, 2020-2021

IZA, Program on Labor Statistics, Co-Director, 2016 - 2022

EDUCATION

Ph.D., Economics, Harvard University B.A., Economics and International Relations, University of Virginia

ARTICLES AND BOOK CHAPTERS

"The Independent Contractor Workforce: New Evidence on Its Size and Composition and Ways to Improve Its Measurement in Household Surveys"

ILR Review. 2024. (with Katharine Abraham, Brad Hershbein, and Beth Truesdale)

"Contract Work at Older Ages."

Journal of Pension Economics and Finance 20(3): 426–447. 2021. (with Katharine G. Abraham and Brad J. Hershbein).

"The Effects of the Affordable Care Act on Part-Time Employment: Early Evidence."

Journal of Human Resources. 2020 (with Marcus Dillender and Carolyn J. Heinrich).

"The Effect of Work First Job Placements on the Distribution of Earnings: An Instrumental Variable Quantile Regression Approach."

Journal of Labor Economics 35(1): 149–190, 2017 (with David Autor and Sari Pekkala Kerr).

"Health Insurance Reform and Part-Time Work: Evidence from Massachusetts."

Labour Economics 43: 151-158, 2016 (with Marcus Dillender and Carolyn Heinrich).

"Measuring Manufacturing: How the Computer and Semiconductor Industries Affect the Numbers and Perceptions."

In Measuring Globalization: Better Trade Statistics for Better Policy – Volume I. Biases to Price, Output, and Productivity Statistics from Trade, Susan N. Houseman and Michael Mandel, eds. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, pp. 151–194, 2015 (with Timothy J. Bartik and Timothy J. Sturgeon). (Previously published as Upjohn Institute Working Paper 14-209.)

"Proposal 12: Encouraging Work Sharing to Reduce Unemployment."

In *Policies to Address Poverty in America*, Melissa S. Kearney and Benjamin H. Harris, eds. Washington, DC: The Brookings Institution, pp. 1-10, 2014 (with Katharine G. Abraham).

"Temporary Agency Work."

IZA World of Labor 2014: 27.

"Short-Time Compensation as a Tool to Mitigate Job Loss? Evidence on the U.S. Experience During the Recent Recession."

Industrial Relations: A Journal of Economy and Society 53(4): 543-567, 2014 (with Katharine G. Abraham).

"Manufacturers' Outsourcing to Staffing Services."

Industrial and Labor Relations Review 65(3): 533–559, July 2012. (with Matthew Dey and Anne Polivka).

"Offshoring Bias in U.S. Manufacturing."

Journal of Economic Perspectives 25(2): 111–132, 2011 (with Christopher Kurz, Paul Lengermann, and Benjamin Mandel). Technical working paper version: http://www.federalreserve.gov/pubs/ifdp/2010/1007/ifdp1007.pdf.

"Not All Productivity Gains Are the Same. Here's Why."

What Matters, McKinsey & Company, June 1, 2011 (with Michael Mandel).

"Offshoring and Import Price Measurement."

Survey of Current Business, February 2011.

"Do Temporary-Help Jobs Improve Labor Market Outcomes for Low-Skilled Workers? Evidence from 'Work First.'"

American Economic Journal: Applied Economics 2(3): 96–128, 2010 (with David H. Autor).

"What Do We Know about Contracting Out in the United States? Evidence from Household and Establishment Surveys."

In *Labor in the New Economy*, Katharine G. Abraham, James R. Spletzer, and Michael J. Harper, eds. Chicago: University of Chicago Press. pp. 267–304, 2010 (with Matthew Dey and Anne Polivka).

"Introduction and Overview."

In A Future of Good Jobs? America's Challenge in the Global Economy, Timothy J. Bartik and Susan N. Houseman, eds. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, pp. 1-16, 2008 (with Timothy J. Bartik).

"Removing Barriers to Work for Older Americans."

In A Future of Good Jobs? America's Challenge in the Global Economy, Timothy J. Bartik and Susan N. Houseman, eds. Kalamazoo, MI: W.E. Upjohn Institute, pp. 161–202, 2008 (with Katharine G. Abraham).

"Outsourcing, Offshoring and Productivity Measurement in United States Manufacturing." International Labour Review 146(1-2): 61–80, 2007.

"Temporary Agency Employment: A Way Out of Poverty?"

In Working and Poor: How Economic and Policy Changes Are Affecting Low-Wage Workers, Rebecca M. Blank, Sheldon H. Danziger, and Robert F. Schoeni, eds. New York: Russell Sage Foundation, pp. 312–337, 2006 (with David Autor).

"Work and Retirement Plans among Older Americans."

In *Reinventing the Retirement Paradigm*, Robert L. Clark and Olivia S. Mitchell, eds. Oxford, UK; New York: Oxford University Press, pp. 70–91, 2005 (with Katharine G. Abraham).

"The Drive for Flexibility and the Growth of 'Flexible' Staffing Arrangements."

In Work in the Global Economy: Papers and Proceedings of an International Symposium, Tokyo, 1-3 December 2003, Jean-Pierre Laviec, Mitsuko Horiuchi, and Kazuo Sugeno, eds. Geneva: International Labour Organization (International Institute for Labour Studies), pp. 39–50, 2004.

"The Benefits Implications of Recent Trends in Flexible Staffing Arrangements."

In *Benefits for the Workplace of the Future*, Olivia S. Mitchell, David S. Blitzstein, Michael Gordon, and Judith F. Mazo, eds. Philadelphia, PA: University of Pennsylvania Press, pp. 89–109, 2003.

"The Effects of Temporary Services and Contracting Out on Low-Skilled Workers: Evidence from Auto Suppliers, Hospitals, and Public Schools."

In Low-Wage America: How Employers Are Reshaping Opportunity in the Workplace, Eileen Appelbaum, Annette Bernhardt, and Richard J. Murnane, eds. New York: Russell Sage Foundation, pp. 368–403, 2003 (with Arne L. Kalleberg and George A. Erickcek).

"The Growth of Nonstandard Employment in Japan and the United States: A Comparison of Causes and Consequences."

In *Nonstandard Work in Developed Economies: Causes and Consequences*, Susan Houseman and Machiko Osawa, eds. Kalamazoo, MI: W.E. Upjohn Institute, pp.175–214, 2003 (with Machiko Osawa).

"The Role of Temporary Agency Employment in Tight Labor Markets."

Industrial and Labor Relations Review 57(1): 105–127, 2003 (with Arne L. Kalleberg and George A. Erickcek).

"The Role of Temporary Employment Agencies in Welfare to Work: Part of the Problem or Part of the Solution?"

Focus 22(1): 63-70, 2002 (with David Autor).

"Why Employers Use Flexible Staffing Arrangements: Evidence from an Establishment Survey." Industrial and Labor Relations Review 55(1): 149–170, 2001.

"The Implications of Flexible Staffing Arrangements for Job Stability."

In *On the Job: Is Long-Term Employment a Thing of the Past?* David Neumark, ed. New York: Russell Sage Foundation, pp. 427–462, 2000 (with Anne E. Polivka).

"Employability: An Overview of Concepts and Programmes in the United States."

In *Employability: Concepts and Policies: Report 1998*, Bernard Gazier, ed. Berlin: Institute for Applied Socio-Economics, pp. 244–267, 1999 (with Lillian Vesic-Petrovic).

"What is the Nature of Part-Time Work in the United States and Japan?"

In Part-Time Prospects: An International Comparison of Part-time Work in Europe, North America and the Pacific Rim, Jacqueline O'Reilly and Colette Fagan, eds. London: Routledge, pp. 232–251, 1998 (with Machiko Osawa).

"Labor Standards in Alternative Work Arrangements."

Labor Law Journal 49(7): 1135–1142, 1998. [Also in *Proceedings of the Fiftieth Annual Meeting of the Industrial Relations Research Association*, v.2, pp. 1135–1142, 1998].

"The Effects of Employer Mandates."

In *Generating Jobs: How to Increase Demand for Less-Skilled Workers*, Richard B. Freeman and Peter Gottschalk, eds. New York: Russell Sage Foundation, pp. 154–191, 1998.

"External and Internal Labor Market Flexibility: An International Comparison."

In *The Human Resource Management Handbook, Part II*, David Lewin, Daniel J. B. Mitchell, and Mahmood A. Zaidi, eds. Greenwich, CT: JAI Press, pp. 21–43, 1997.

"Earnings Inequality in Germany."

In *Differences and Changes in Wage Structures*, Richard B. Freeman, and Lawrence Katz, eds. Chicago: University of Chicago Press, pp. 371–403, 1995 (with Katharine G. Abraham).

"Job Growth and the Quality of Jobs in the U.S. Economy."

Labour (Special issue): S93-S124, 1995.

"Labor Adjustment under Different Institutional Structures: A Case Study of Germany and the United States."

In *Institutional Frameworks and Labor Market Performance: Comparative Views on the U.S. and German Economies*, Friedrich Buttler, Wolfgang Franz, Ronald Schettkat, and David Soskice, eds. London: Routledge, pp. 285–315, 1995 (with Katharine G. Abraham).

"Part-Time and Temporary Employment in Japan."

Monthly Labor Review 118(10): 10–18, 1995 (with Machiko Osawa).

"Part-Time Employment in Europe and Japan."

Journal of Labor Research 16(3): 249-262, 1995.

"Does Employment Protection Inhibit Labor Market Flexibility? Lessons from Germany, France, and Belgium."

In *Social Protection versus Economic Flexibility? Is There a Trade-off?* Rebecca M. Blank, ed. Chicago: The University of Chicago Press, pp. 59–93, 1994 (with Katharine G. Abraham).

"Female Workers as a Buffer in the Japanese Economy."

The American Economic Review 83(2): 45–51, 1993 (with Katharine G. Abraham).

"Job Security in America: A Better Approach."

The Brookings Review 11(3): 34–35, 1993 (with Katharine G. Abraham).

"The Equity and Efficiency of Job Security: Contrasting Perspectives on Collective Dismissal Laws in Western Europe."

In *New Developments in the Labor Market: Toward a New Institutional Paradigm*, Katharine G. Abraham and Robert B. McKersie, eds. Cambridge, Mass.: MIT Press, pp. 185–211, 1990.

"Job Security and Work Force Adjustment: How Different are U.S. and Japanese Practices?"

Journal of the Japanese and International Economies 3(4): 500–521, 1989 (with Katharine G. Abraham). Also in *Employment Security and Labor Market Behavior: Interdisciplinary Approaches and International Evidence*, Christoph F. Buechtemann, ed. Ithaca, NY: ILR Press, pp. 180–199, 1993 (with Katharine G. Abraham); and in *Dynamic Labor Demand and Adjustment Costs*, Giorgio Galeazzi and Daniel S. Hamermesh, eds. Brookfield, VT: Edward Elgar Publishing, pp. 280–301, 1992 (with Katharine G. Abraham).

"Employment Security and Employment Adjustment."

In *Industrial Relations Research Association Series, Proceedings of the Fortieth Annual Meeting,* Barbara D. Dennis, ed. Madison, WI: Industrial Relations Research Association, pp. 44–54, 1988 (with Katharine G. Abraham).

"Shorter Working Time and Job Security: Labor Adjustment in the Steel Industry." In *Employment, Unemployment and Labor Utilization,* Robert A. Hart, ed. London: Unwin Hyman, pp. 64–85, 1988.

"Job Security and Economic Adjustment: Lessons from Steel." The Brookings Review 5(3): 40–46, 1987.

WORKING AND POLICY PAPERS

"How Many Independent Contractors Are There and Who Works in These Jobs?"

Policy Brief, Upjohn Institute. March 2023 (with Katharine Abraham, Brad Hershbein, and Beth Truesdale)

"Policies to Improve Workforce Services for Older Americans."

Brookings Institution. November 2020 (with Katharine G. Abraham)

"Extending Unemployment Insurance Benefits to Workers In Precarious and Nonstandard Arrangements."

MIT Work of the Future. Research Brief. November 2020 (with Katharine G. Abraham and Christopher J. O'Leary).

"Understanding the Decline of U.S. Manufacturing Employment."

Upjohn Institute Working Paper No. 18-287. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2018.

"Manufacturers' Outsourcing to Temporary Services: A Research Update."

Bureau of Labor Statistics, Working Paper 493, January 2017.

"Domestic Outsourcing in the United States: A Research Agenda to Assess Trends and Effects on Job Quality."

Upjohn Institute Working Paper No. 16-253. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2016 (with Annette Bernhardt, Rosemary L. Batt, and Eileen Appelbaum).

Update: "Data Needs for Research on Domestic Outsourcing in the United States."

Memorandum. Upjohn Institute for Employment Research. January 2017 (with Annette Bernhardt).

BOOKS

Measuring Globalization: Better Trade Statistics for Better Policy.

2015. (edited with Michael Mandel). Kalamazoo, MI: W.E. Upjohn Institute for Employment Research.

A Future of Good Jobs? America's Challenge in the Global Economy.

2008. (edited with Timothy J. Bartik). Kalamazoo, MI: W.E. Upjohn Institute for Employment Research.

Nonstandard Work in Developed Economies: Causes and Consequences.

2003. (edited with Machiko Osawa). Kalamazoo, MI: W.E. Upjohn Institute Employment Research

Working Time in Comparative Perspective. Volume II: Life-Cycle Working Time and Nonstandard Work.

2001. (edited with Alice Nakamura). Kalamazoo, MI: W.E. Upjohn Institute for Employment Research.

Job Security in America: Lessons from Germany.

1993. (with Katharine G. Abraham). Washington, DC: Brookings Institution.

Industrial Restructuring with Job Security: The Case of European Steel.

1991. Cambridge, MA: Harvard University Press.

OP-EDS, MEDIA, AND NEWSLETTERS

"Since Work is Rare, It's Time to Share."

Wall Street Journal, May 11, 2020.

"The Smart Way to Save Jobs in the Time of Coronavirus."

Politico, March 18, 2020.

"Don't Blame the Robots! An Interview on Manufacturing, Automation, and Globalization with Susan Houseman."

The Washington Post, October 18, 2016.

"Full Employment Requires Job Growth in Manufacturing, Reduction in Trade Deficit." Roll Call, April 2, 2014 (with Dean Baker).

"Trade, Competitiveness and Employment in the Global Economy."

Employment Research 21(1): 1-4, 2014.

"The Debate over the State of U.S. Manufacturing: How the Computer Industry Affects the Numbers and Perceptions."

Employment Research 19(3): 1-4, 2012.

"Missing Pieces: A New Report to Congress Details Biases and Gaps in Economic Statistics Resulting from Globalization."

Employment Research 17(4): 1-4, 2010.

"Measuring Offshore Outsourcing and Offshoring: Problems for Economic Statistics." Employment Research 16(1): 1–3, 2009 (with Katharine G. Abraham).

"Short-Time Compensation is a Missing Safety Net for U.S. Economy in Recessions." Employment Research 16(3): 3, 2009.

"Do Temporary Jobs Help Low-Skilled Workers? Surprising Data from Detroit." Communities & Banking 18(4) (Fall 2007): 6–8 (with David Autor).

"A Future of Good Jobs? America's Challenge in the Global Economy."

Employment Research 14(4): 1–3, 2007 (with Timothy J. Bartik).

"Outsourcing to Staffing Services: How Manufacturers' Use of Staffing Agencies Affects Employment and Productivity Measurement."

Employment Research 14(1): 4–6, 2007 (with Matthew Dey and Anne E. Polivka).

"Work and Retirement Plans among Older Americans."

Employment Research 11(4): 1–4, 2004 (with Katharine G. Abraham).

"Temporary Services and Contracting Out: Effects on Low-Skilled Workers."

Employment Research 9(3): 1–3, 2002 (with George Erickcek).

"Temporary Employment in Auto Supply."

Employment Research 9(1): 6, 2002 (with George Erickcek and Arne Kalleberg).

"The Policy Implications of Nonstandard Work Arrangements."

Employment Research 6(2): 5–7, 1999.

"New Institute Survey on Flexible Staffing Arrangements."

Employment Research 4(1): 1, 3–4, 1997.

"Job Security v. Labor Market Flexibility: Is There a Tradeoff?"

Employment Research 1(1): 1, 3, 1994.

REPORTS

What Do We Know About Alternative Work Arrangements in the United States? A Synthesis of Research Evidence from Household Surveys and Administrative Data. 2022.

Paper prepared for U.S. Department of Labor (with Katharine G. Abraham).

Contingent and Alternative Employment: Lessons from the Contingent Worker Supplement, 1995–2017.

Paper prepared for U.S. Department of Labor (with Katharine G. Abraham).

Measuring Alternative Work Arrangements for Research and Policy.

Consensus Study Report of the National Academies of Science, Engineering, and Medicine. (Panel Chair). National Academies Press, 2020.

<u>Demonstration and Evaluation of the Short-Time Compensation Program in Iowa and Oregon: Final Report.</u>

Report prepared for the Chief Evaluation Office, U.S. Department of Labor, June 28, 2017 (lead author, with Frank Bennici, Susan Labin, Katharine G. Abraham, Chris O'Leary, and Richard Sigman).

Measurement Issues Arising from the Growth of Globalization: Conference Papers.

Washington, DC: National Academy of Public Administration; W.E. Upjohn Institute for Employment Research, August 2010 (with Kenneth F. Ryder, Jr.).

Measurement Issues Arising from the Growth of Globalization: Conference Summary.

Washington, DC: National Academy of Public Administration; W.E. Upjohn Institute for Employment Research, August 2010 (with Kenneth F. Ryder, Jr.).

Flexible Staffing Arrangements: A Report on Temporary Help, On-Call, Direct-Hire Temporary, Leased, Contract Company, and Independent Contractor Employment in the United States.

U.S. Department of Labor, Office of the Assistant Secretary for Policy (Contract no. 4030UQQF-99-2531-11354-000-00), August 1999.

Labor Policy Evaluation: Lessons from the American Experience.

[Final Report] Seminar on "Benchmarking European Labour Market Policies" sponsored by Fondazione Giacomo Brodolini, Rome, Italy, October 3, 1997 [August 1997, revised November 1997].

<u>Summary Findings of a Report on Temporary, Part-Time, and Contract Employment in the United States.</u>

U.S. Department of Labor (Contract no. 41USC252D3), May 1997 (with George A. Erickcek).

Temporary, Part-Time, and Contract Employment in the United States: A Report on the W.E. Upjohn Institute's Employer Survey on Flexible Staffing Policies.

[Final Report] U.S. Department of Labor (Contract no. 41USC252C3), Office of the Assistant Secretary for Planning, November 1996, revised June 1997.

Labor Market Adjustment in Europe, Japan, and the United States.

[July 1994] Organization for Economic Cooperation and Development (OECD) workshop on Labor Market Adjustment, Paris, October 4–5, 1994.

Part-Time and Temporary Employment in Japan: A Comparison with the United States.

Bureau of International Labor Affairs and U.S. Department of Labor, June 1994 (with Machiko Osawa). [Contract no. B9K33540 from the Bureau of International Labor Affairs, U.S. Department of Labor].

Labor Adjustment Policies and Practices: A Study of U.S. and European Approaches in the Steel Industry.

[Final Report] Task Force on Economic Adjustment and Worker Dislocation, Bureau of International Labor Affairs, U.S. Department of Labor, April 1987. (Issued by School of Public Affairs, University of Maryland.)