

# Curriculum Vitae

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### TEACHING/RESEARCH FIELDS

Regional Economics, Public Finance, Urban Economics, Labor Economics

### ACADEMIC DEGREES

Ph.D., M.S. in Economics, University of Wisconsin-Madison, 1982  
B.A., Yale University, Major—Political Philosophy, 1975

### POSITIONS

- 1989- Senior Economist, W. E. Upjohn Institute for Employment Research
- 1982-89 Assistant Professor of Economics, Department of Economics and Business Administration, Vanderbilt University
- 1975-78 Legislative Assistant for housing and urban policy to U.S. Senator Donald W. Riegle, Jr.

### BOOKS

[From Preschool to Prosperity: The Economic Payoff to Early Childhood Education](#)  
Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2014.

[Investing in Kids: Early Childhood Programs and Local Economic Development](#).  
Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011.  
See also <http://investinginkids.net/> a blog that promotes the book and discusses issues related to early childhood programs and local economic development.

[A Future of Good Jobs?: America's Challenge in the Global Economy](#).  
Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2008 (co-editor with Susan Houseman).

[Jobs for the Poor: Can Labor Demand Policies Help?](#)  
New York: Russell Sage Foundation, Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2001.  
(Named among “Noteworthy Books in Industrial Relations and Labor Economics, 2001” by Industrial Relations Section, Princeton University.)

**[Who Benefits From State and Local Economic Development Policies?](#)**

Kalamazoo, MI: W. E. Upjohn Institute for Employment Research, 1991.

**CHAPTERS IN BOOKS**

**[“Labor-Demand-Side Economic Development Incentives and Urban Opportunity.”](#)**

In *Building Shared Prosperity in America’s Communities*, edited by Susan Wachter and Lei Ding. Philadelphia, PA: University of Pennsylvania Press, 2016.

**[“Measuring Manufacturing: How the Computer and Semiconductor Industries Affect the Numbers and Perceptions.”](#)** (with Susan N. Houseman and Timothy J. Sturgeon)

In *Measuring Globalization: Better Trade Statistics for Better Policy – Volume I. Biases to Price, Output, and Productivity Statistics from Trade*, edited by Susan N. Houseman and Michael Mandel. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2015, pp. 151–194.

**[“Early Childhood Programs as an Economic Development Tool: Investing Early to Prepare the Future Workforce.”](#)**

In *Preparing Wisconsin’s Youth for Success in the Workforce*, edited by Olivia Little, Stephanie Eddy, and Karen Bogenschneider. Madison, WI: Wisconsin Family Impact Seminars, 2013, pp. 27–42. Full report, accompanying Powerpoint presentation, YouTube video and MP3 audio files available at

<http://www.familyimpactseminars.org/index.asp?p=1&page=seminar&seminarid=232&siteid=50>

**[“The Short-Term Effects of the Kalamazoo Promise Scholarship on Student Outcomes.”](#)**

In *New Analyses of Worker Well-Being, Research in Labor Economics*, Vol. 38, edited by Solomon W. Polachek and Konstantinos Tatsiramos. Bingley, UK: Emerald Group Publishing Limited, 2013, pp. 37–76 (with Marta Lachowska). Also issued as Upjohn Institute Working Paper No. 12-186 [see Working Paper section].

**[“The Roles of Tax Incentives and Other Business Incentives in Local Economic Development.”](#)**

In *The Oxford Handbook of Urban Economics and Planning*, edited by Nancy Brooks, Kieran Donaghy, and Gerrit-Jan Knaap. New York, NY: Oxford University Press, 2012, pp. 634–654.

**[“Recent Advances in Performance Measurement of Federal Workforce Development Programs.”](#)** (with Randall W. Eberts and Wei-Jang Huang)

In *The Workforce Investment Act: Implementation Experiences and Evaluation Findings* edited by Douglas J. Besharov and Phoebe H. Cottingham. Kalamazoo, MI: Upjohn Institute for Employment Research, 2011, pp. 233–275.

**[“Who Benefits? Distributional Effects of Early Childhood Programs and Business Incentives, and Their Implications for Policy.”](#)**

In *Investing in Kids: Early Childhood Programs and Local Economic Development*.

Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011, pp. 219–266.

Also issued as Upjohn Institute Working Paper No. 09-151 [see Working Paper section], and National Poverty Center working paper no. 09-13.

**[“Bringing the Future into the Present: How Policymakers Should Deal with the Delayed Benefits of Early Childhood Programs.”](#)**

In *Investing in Kids: Early Childhood Programs and Local Economic Development*. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011, pp. 175–217.

**[“The National Perspective: How Local Business Incentives and Early Childhood Programs Affect the National Economy.”](#)**

In *Investing in Kids: Early Childhood Programs and Local Economic Development*. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011, pp. 283–314.

**[“Introduction \[to Investing in Kids\].”](#)**

In *Investing in Kids: Early Childhood Programs and Local Economic Development*. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011, pp. 1–12.

**[“What Works in State Economic Development?”](#)**

In *Growing the State Economy: Evidence-Based Policy Options*, 1st ed., edited by Stephanie Eddy and Karen Bogenschneider. Madison, WI: University of Wisconsin, 2009, pp. 15–29.

**[“Introduction and Overview.”](#)**

In *A Future of Good Jobs?: America’s Challenge in the Global Economy*, edited by Timothy J. Bartik and Susan Houseman. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2008, pp. 1–16.

**[“Eds & Meds and Metropolitan Economic Development.”](#)**

In *Urban and Regional Policy and Its Effects*, edited by Howard Wial, Hal Wolman, and Margery Turner. Washington, DC, Brookings Institution, 2008, pp. 21–59 (with George Erickcek).

**[“Evaluating the Benefits of Non-Marginal Reductions in Pollution Using Information on Defensive Expenditure.”](#)**

In *Revealed Preference Approaches to Environmental Valuation*, Vol. 2, edited by Joseph Herriges and Catherine L. Kling. Burlington, VT: Ashgate Publishing, Ltd., 2008, pp. 459–475. First published in *Journal of Environmental Economics and Management* 15(1) (March 1988): 111–127 [see Journal Article section].

**[“Measuring the Benefits of Amenity Improvements in Hedonic Price Models.”](#)**

In *Applied Welfare Economics*, edited by Richard E. Just, Darrell L. Hueth, and Andrew Schmitz. Northampton, MA: Edward Elgar Publishing, Inc., 2008, pp. 643–654. Also published in *Revealed Preference Approaches to Environmental Valuation*, Vol. 2, edited by Joseph Herriges and Catherine L. Kling, Burlington, VT: Ashgate Publishing Co., 2008, pp. 53–64. First published as a journal article in *Land Economics* 64(2) (May 1988): 172–183 [see Journal Article section].

**[“Solving the Problems of Economic Development Incentives.”](#)**

In *Reining in the Competition for Capital*, edited by Ann Markusen. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2007, pp. 103–140. First published in *Growth and Change* 36(2) (Spring 2005): 139–166 [see Journal Article section].

**[“Urban Labor Markets.”](#)**

In *A Companion to Urban Economics*, edited by Richard J. Arnott and Daniel P. McMillen. Malden, MA: Blackwell Publishing, 2006, pp. 389–403 (with Randall Eberts).

**“Evaluating the Impacts of Local Economic Development Policies on Local Economic Outcomes: What Has Been Done and What Is Doable?”**

In *Evaluating Local Economic and Employment Development: How to Access What Works Among Programmes and Policies*, Local Economic and Employment Development (LEED), edited by Alistair Nolan. Paris: Organization for Economic Co-operation and Development, 2004, pp. 113–142. First published as Upjohn Institute Working Paper No. 03-89 [see Working Paper section].

**“Economic Development.”**

In *Management Policies in Local Government Finance*, 5th ed., edited by J. Richard Aronson and Eli Schwartz. Washington, DC: International City/County Management Association, 2004, pp. 355–390.

**“The Role of Public Policy in the Skills Development of Black Workers in the 21st Century.”**

In *Building Skills for Black Workers: Preparing for the Future Labor Market*, edited by Cecilia A. Conrad. Washington, DC: Joint Center for Political and Economic Studies; Lanham, MD: University Press of America, 2004, pp. 127–148 (with Kevin Hollenbeck). Previously issued as Upjohn Institute Staff Working Paper No. 00-64 [see Working Paper section].

**“Economic Development Policy in Michigan.”**

In *Michigan at the Millennium: A Benchmark and Analysis of Its Fiscal and Economic Structure*, edited by Charles L. Ballard, Paul N. Courant, Douglas C. Drake, Ronald C. Fisher, and Elisabeth R. Gerber. East Lansing, MI: Michigan State University Press, 2003, pp. 279–297 (with Peter Eisinger and George Erickcek).

**“The Effects of Environmental Regulation on Business Location in the United States.”**

In *Economic Costs and Consequences of Environmental Regulation*, edited by Wayne B. Gray. England: Ashgate/Dartmouth Publishing Company, 2002, pp. 129–151. Previously issued as a journal article in *Growth and Change* 19(3) (Summer 1988): 22–24 [see Journal Article section].

**“Small Business Start-Ups in the United States: Estimates of the Effects of Characteristics of States.”**

In *Entrepreneurship: Critical Perspectives on Business and Management*, Vol. 1, edited by Norris F. Kreuger. London: Routledge, 2002, pp. 191–210. First published as a journal article in *Southern Economic Journal* 55(4) (April 1989): 1004–1018 [see Journal Article section].

**“Comments on ‘Targeting Job Retention Services for Welfare Recipients’ by Anu Rangarajan, Peter Schochet, and Dexter Chu.”**

In *Targeting Employment Services*, edited by Randall W. Eberts, Christopher J. O’Leary, and Stephen A. Wandner. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2002, pp. 269–273.

**“Displacement and Wage Effects of Welfare Reform.”**

In *Finding Jobs: Work and Welfare Reform*, edited by David E. Card and Rebecca M. Blank. New York: Russell Sage Foundation, 2000, pp. 72–122. Also issued as JCPR (Joint Center for Poverty Research) Working Paper 66, Northwestern University, University of Chicago, January 1999.

**“Jobs, Productivity, and Local Economic Development: What Implications Does Economic Research Have for the Role of Government?”**

In *Readings in Urban Economics: Issues and Public Policy*, edited by Robert W. Wassmer. Malden, MA: Blackwell Publishers, 2000, pp. 153–168. Also published in *Tax Policy in the Real World*, edited by Joel Slemrod. New York: Cambridge University Press, 1999, pp. 269–283. First published as a journal article in *National Tax Journal* 47(4) (December 1994): 847–861 [see Journal Article section].

**“The Market Failure Approach to Regional Economic Development Policy.”**

In *Approaches to Economic Development: Readings from Economic Development Quarterly*, edited by John P. Blair and Laura A. Reese. Thousand Oaks, CA: Sage Publications, 1999, pp. 14–24. First published as a journal article in *Economic Development Quarterly* 4(4) (November 1990): 361–370 [see Journal Article section].

**“Examining the Effect of Industry Trends and Structure on Welfare Caseloads.”**

In *Economic Conditions and Welfare Reform*, Sheldon H. Danziger, editor. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 1999, pp. 119–157 (with Randall W. Eberts).

**“Federal Policy Toward State and Local Economic Development in the 1990s.”**

In *The Millennial City: Classic Readings on U.S. Urban Policy*, R.D. Norton, series editor. *Research in Urban Economics*, Vol. 12. Stamford, CT: JAI Press, Inc., 1999, pp. 235–251.

**“Growing State Economies: How Taxes and Public Services Affect Private-Sector Performance.”**

In *The End of Welfare: Consequences of Federal Devolution for the Nation*, Max B. Sawicky, editor. Armonk, NY: M.E. Sharpe, 1999, pp. 95–126. Also issued as a report by the Economic Policy Institute, Washington, DC, 1996.

**“Can Economic Development Programs Be Evaluated?”**

In *Dilemmas of Urban Economic Development: Issues in Theory and Practice*, edited by Richard D. Bingham and Robert Mier. Thousand Oaks, CA: Sage Publications, 1997, pp. 246–290 (with Richard D. Bingham).

**“Strategies for Economic Development.”**

In *Management Policies in Local Government Finance*, 4th ed., edited by J. Richard Aronson and Eli Schwartz. Washington, DC: International City/County Management Association Press, 1996, pp. 287–311.

**Taxes and Local Economic Development: What Do We Know and What Can We Know?**

In *Proceedings of the Eighty-Seventh Annual Conference on Taxation* (November 13–15, 1994). Washington, DC: National Tax Association, 1994, pp. 102–106. Paper presented at the National Tax Association Conference, November 14, 1994, Sixth Concurrent Session: New Research On How Taxes Affect Economic Development.

**“Federal Policy Toward State and Local Economic Development in the 1990s.”**

In *Structuring Direct Aid: People Versus Places*, edited by Robert D. Ebel and R.D. Norton. *Research in Urban Economics*, Vol. 9. Stamford, CT: JAI Press, 1993, pp. 161–178. Also issued as Upjohn Institute working paper no. 93-17, and subsequently issued as an essay in *The Millennial City: Classic Readings on U.S. Urban Policy*, series edited by R.D. Norton. Stamford, CT: JAI Press, 1999, pp. 235–251.

**“Urban Amenities and Public Policy”**

In *Estimating Economic Values for Nature: Methods for Non-Market Valuation*, edited by V. Kerry Smith. Brookfield, VT: Edward Elgar Publishing Company, 1996, pp. 271–318. Also published in *Handbook of Regional and Urban Economics*, Vol. 2, edited by E. S. Mills. Amsterdam: Elsevier Science Publications, 1987, pp. 1027–1054.

**“The Effects of Property Taxes and Other Local Public Policies on the Intrametropolitan Pattern of Business Location.”**

In *Industry Location and Public Policy*, edited by Henry W. Herzog, Jr. and Alan M. Schlottmann. Knoxville, TN: University of Tennessee Press, 1991, pp. 57–80.

**“Tennessee’s Economic Development: A Case Study.”**

Three chapters in *The New Economic Role of American States*, edited by S. Fosler. New York: Oxford University Press, 1988, pp. 139–200 (Chapter 9, “The Emergency of an Industrial State Economy,” pp. 141–164; Chapter 10, “Recruitment and Fundamentals: A Description of Tennessee’s Economic Development Policies,” pp. 165–184; and Chapter 11, “Assessing the Past and Looking Toward the Future,” pp. 185–200).

**“The Emergence of an Industrial State Economy.”**

In *The New Economic Role of American States: Strategies in a Competitive World Economy*, edited by R. Scott Fosler. New York: Oxford University Press, 1988, pp. 141–164.

**“Recruitment and Fundamentals: A Description of Tennessee’s Economic Development Policies.”**

In *The New Economic Role of American States: Strategies in a Competitive World Economy*, edited by R. Scott Fosler. New York: Oxford University Press, 1988, pp. 165–184.

**“Assessing the Past and Looking Toward the Future.”**

In *The New Economic Role of American States: Strategies in a Competitive World Economy*, edited by R. Scott Fosler. New York: Oxford University Press, 1988, pp. 185–200.

**“A Framework for Evaluating Government Neighborhood Programs.”**

In *Housing Dynamics and Neighborhood Change*, edited by George S. Tolley and William B. Shear. Studies in Urban and Resource Economics, Blackstone Books, 1986, pp. 190–223.

## JOURNAL ARTICLES

**“The Merits of Universal Scholarships: Benefit-Cost Evidence from the Kalamazoo Promise.”** *Journal of Benefit-Cost Analysis* 7(3) (2016): 400-433. <https://doi.org/10.1017/bca.2016.22>. (with Brad Hershbein and Marta Lachowska)

**“How Effects of Local Labor Demand Shocks Vary with the Initial Local Unemployment Rate.”**

*Growth and Change* 46(4) (2015): 329–337. doi: 10.1111/grow.12101.

**[“The Social Value of Job Loss and Its Effect on the Costs of U.S. Environmental Regulations.”](#)**

*Review of Environmental Economics and Policy* 9(2) (Summer 2015): 179–197. doi: 10.1093/reep/rev002.

**[“Simulating the Effects of the Tax Credit Program of the Michigan Economic Growth Authority on Job Creation and Fiscal Benefits.”](#)**

*Economic Development Quarterly* 28(4) (2014): 314–327 (with George Erickcek).

**[“The Kalamazoo Promise Scholarship.”](#)**

*Education Next* 14(2) (Spring 2014): 72–78 (with Marta Lachowska).

**[“The Impact of Marginal Business Taxes on State Manufacturing.”](#)**

*Journal of Regional Science* 53(4) (October 2013): 557–582. (with Richard Funderburg, Alan H. Peters, and Peter S. Fisher).

**[“The Future of State and Local Economic Development Policy: What Research is Needed.”](#)**

*Growth and Change* 43(4) (December 2012): 545–562. Originally presented as the keynote address at the Southern Regional Science Association Annual Meetings, Charlotte, NC, March 23, 2012.

**[“Earnings Benefits of Tulsa’s Pre-K Program for Different Income Groups.”](#)**

*Economics of Education Review* 31(6) (2012): 1143–1161 (with William Gormley and Shirley Adelstein). First released as Upjohn Institute Working Paper 11-176 [see Working Papers section].

**[“Including Jobs in Benefit-Cost Analysis.”](#)**

*Annual Review of Resource Economics* 4: 55–73. 2012. First released as Upjohn Institute Working Paper No. 11-178 [see Working Papers section].

**[“The Revitalization of Older Industrial Cities: A Review Essay of Retooling for Growth.”](#)**

*Growth and Change* 40(1) (March 2009): 1–29.

**[“Comment on Edlin and Phelps: A Better Employer Wage Subsidy.”](#)**

*The Economists’ Voice* 6(9)(4) (September 2009): 1–2.

**[“Michigan’s Economic Competitiveness and Public Policy.”](#)**

*State Tax Notes* 42(5) (October 30, 2006): 297–319 (with George Erickcek, Wei-Jang Huang, and Brad Watts). First prepared as a report for the Michigan Economic Development Corporation, August 11, 2006 (with George Erickcek, Wei-Jang Huang, and Brad Watts) [see Reports section].

**[“Increasing the Economic Development Benefits of Higher Education in Michigan.”](#)**

*Journal of Workforce Development* 1(1) (September 2005): 19–28.

**[“Solving the Problems of Economic Development Incentives.”](#)**

*Growth and Change* 36(2) (Spring 2005): 139–166. Reprinted in *Reining in the Competition for Capital*, edited by Ann Markusen, Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2007, pp. 103–140 [see Chapters in Books section].

**[Edited Transcript of Living Wage Conference Call, February 11, 2004.](#)**

*Economic Development Quarterly* 19(1) (February 2005): 103–116.

**[“Thinking About Local Living Wage Requirements.”](#)**

*Urban Affairs Review* 40(2), November 2004: 269–299.

**[“The Perplexing Literature on Growth and Change.”](#)**

*The Review of Regional Studies* 33(1) (2003): 1–16 (with Thomas P. Boehm and Alan M. Schlottmann).

**[“Spillover Effects of Welfare Reforms in State Labor Markets.”](#)**

*Journal of Regional Science* 42(4) (November 2002): 667–701.

**[“Poverty, Jobs, and Subsidized Employment.”](#)**

*Challenge* 45(3) (May-June 2002): 100–111.

**[“Discussion \[of The Effects of State and Local Public Services on Economic Development by Ronald C. Fisher\].”](#) **[“Discussion \[of Taxation and Economic Development: The State of the Economic Literature by Michael Wasylenko\].”](#)****

*New England Economic Review* (March/April 1997): 67–71.

**[“The Distributional Effects of Local Labor Demand and Industrial Mix: Estimates Using Individual Panel Data.”](#)**

*Journal of Urban Economics* 40(2) (September 1996): 150–178.

**[Eight Issues for Policy Toward Economic Development Incentives.](#)**

*The Region* 10(2) (June 1996), pp. 43–46; and *Tax Notes* (July 1996), pp. 49–52. Paper originally prepared for 1996 conference, “The Economic War Among the States,” sponsored by Minnesota Public Radio and the Ford Foundation held in Washington, DC on May 21–22. Reprinted in September 1999 issue of *Economic Development*, a Quarterly Newsletter for Economic Developers.

**[“Jobs, Productivity, and Local Economic Development: What Implications Does Economic Research Have for the Role of Government?”](#)**

*National Tax Journal* 47(4) (December 1994): 847–861. Reprinted in *Tax Policy in the Real World*, edited by Joel Slemrod, Cambridge University Press, 1999, pp. 269–283; and in *Readings in Urban Economics: Issues and Public Policy*, edited by Robert W. Wassmer. Malden, MA: Blackwell Publishers, 2000, pp. 153–168 [see Chapters in Books section].

**[“The Effects of Metropolitan Job Growth on the Size Distribution of Family Income.”](#)**

*Journal of Regional Science* 4(4) (November 1994): 483–501.

**[“What Should the Federal Government Be Doing About Urban Economic Development?”](#)**

*Cityscape: A Journal of Policy Development and Research* 1(1) (August 1994): 267–291.

**[“Better Evaluation Is Needed for Economic Development Programs to Thrive.”](#)**

*Economic Development Quarterly* 8 (May 1994): 99–106.

**“Who Benefits from Local Job Growth: Migrants or the Original Residents?”**  
*Regional Studies* 27(4) (September 1993): 297–311.

**“Maximum Score Estimates of the Determinants of Residential Mobility: Implications for the Value of Residential Attachment and Neighborhood Amenities.”**  
*Journal of Urban Economics* 32 (September 1992): 233–256 (with John Scott Butler and Jin-Tan Liu).

**“The Effects of State and Local Taxes on Economic Development: A Review of Recent Research.”**  
*Economic Development Quarterly* 6(1) (February 1992): 102–110.

**“The Market Failure Approach to Regional Economic Development Policy.”**  
*Economic Development Quarterly* 4(4) (November 1990): 361–370. Reprinted in *Approaches to Economic Development Readings From Economic Development Quarterly*, edited by John P. Blair and Laura A. Reese. Thousand Oaks, CA: Sage Publications, 1999, pp. 14–24 [see Chapters in Books section].

**“Forum [Discussion of “Product Development Corporations and State Economic Development: The Importance of R&D Spillovers.” by Peter S. Fisher].”**  
*Economic Development Quarterly* 3 (November 1989): 327–328.

**“Small Business Start-Ups in the United States: Estimates of the Effects of Characteristics of States.”** *Southern Economic Journal* 55(4) (April 1989): 1004–1018. Reprinted in *Entrepreneurship: Critical Perspectives on Business and Management*, edited by Norris Kreuger. London: Routledge, 2002, pp. 191–210 [see Chapters in Books section].

**“The Effects of Environmental Regulation on Business Location in the United States.”**  
*Growth and Change* 19(3) (Summer 1988): 22–44. Later published in *Economic Costs and Consequences of Environmental Regulation*, edited by Wayne B. Gray. England: Ashgate/Dartmouth Publishing Company, 2002, pp. 129–151 [see Chapters in Books section].

**“Measuring the Benefits of Amenity Improvements in Hedonic Price Models.”**  
*Land Economics* 64(2) (May 1988): 172–183. Reprinted in *Revealed Preference Approaches to Environmental Valuation*, Vol. 2, edited by Joseph Herriges and Catherine L. Kling. Ashgate Publishing, Ltd., 2008 [see Chapters in Books section] and in *Applied Welfare Economics*, edited by Richard E. Just, Darrell L. Hueth, and Andrew Schmitz. Northampton, MA: Edward Elgar Publishing, Inc., 2008, pp. 643–654 [see Chapters in Books section].

**“Evaluating the Benefits of Non-Marginal Reductions in Pollution Using Information on Defensive Expenditures.”**  
In *Journal of Environmental Economics and Management* 15(1) (March 1988): 111–127. Later reprinted in *Revealed Preference Approaches to Environmental Valuation*, Vol. 2, edited by Joseph Herriges and Catherine L. Kling. Burlington, VT: Ashgate Publishing, Ltd., 2008, pp. 459–475 [see Chapters in Books section].

**“Options for a State Economic Development Strategy.”**

In *Business Perspectives*, Bureau of Business and Economic Research, Memphis State University, January 1988, pp. 14–15.

**“Saturn and State Economic Development.”**

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**“The Estimation of Demand Parameters in Hedonic Price Models.”**

*Journal of Political Economy* 95(1) (February 1987): 81–88

**“Estimating Hedonic Demand Parameters with Single Market Data: The Problems Caused by Unobserved Tastes.”**

*Review of Economics and Statistics* 69(1) (February 1987): 178–180.

**“Neighborhood Revitalization’s Effects on Tenants and the Benefit-Cost Analysis of Government Neighborhood Programs.”**

*Journal of Urban Economics* 19(2) (March 1986): 234–248.

**“Business Location Decisions in the United States: Estimates of the Effects of Unionization, Taxes, and Other Characteristics of States.”**

*Journal of Business and Economic Statistics* 3(1) (January 1985): 14–22.

## REPORTS

**“What Works to Help Manufacturing-Intensive Local Economies?”** Technical Report. Washington, DC: Center on Budget and Policy Priorities, May 9, 2018.

**“Who Benefits from Economic Development Incentives? How Incentive Effects on Local Incomes and the Income Distribution Vary with Different Assumptions about Incentive Policy and the Local Economy.”** Technical Report 18-034. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, March 2018.

**“A New Panel Database on Business Incentives for Economic Development Offered by State and Local Governments in the United States.”** Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, February 2017.

**“Bringing Jobs to People: How Federal Policy Can Target Job Creation for Economically Distressed Areas.”**

The Hamilton Project, Discussion Paper, October 2010. Washington, DC: Brookings Institution.

**“The Kalamazoo Promise, and Enrollment and Achievement Trends in Kalamazoo Public Schools.”**

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**“Not All Job Creation Tax Credits Are Created Equal.”**

Policy Brief, Washington, DC: Economic Policy Institute, February 12, 2010.

**[“The Job Creation Tax Credit: Dismal Projections for Employment Call for A Quick, Efficient, and Effective Response.”](#)**

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**[The Local Economic Impact of ‘Eds & Meds’: How Policies to Expand Universities and Hospitals Affect Metropolitan Economies.](#)**

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**Summary of Research Results for Summer Reading Program.**

Memo to Kalamazoo Public Schools regarding summer reading program, December, 2008.

**[Michigan’s Fiscal Future.](#)**

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**[The Economic Development Effects of Early Childhood Programs.](#)**

Report submitted to Partnership for America’s Economic Success, Pew Charitable Trusts, November 15, 2007; revised January 25, 2008. Released February 28, 2008 as Issue Paper No. 6 (available at [http://www.partnershipforsuccess.org/uploads/20080723\\_Bartikformatted.pdf](http://www.partnershipforsuccess.org/uploads/20080723_Bartikformatted.pdf)) and summarized in Issue Brief No. 5 (available at [http://www.partnershipforsuccess.org/docs/researchproject\\_dickens\\_bartik\\_200802\\_brief.pdf](http://www.partnershipforsuccess.org/docs/researchproject_dickens_bartik_200802_brief.pdf)).

**[Industrial and Occupational Strengths and Potential in Michigan’s Economic Regions: A Description and Presentation of a New Database.](#)**

Michigan Economic Development Corporation, 2007 (with George A. Erickcek and Wei-Jang Huang).

**[Taking Preschool Education Seriously as an Economic Development Program: Effects on Jobs and Earnings of State Residents Compared to Traditional Economic Development Programs.](#)**

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**[“Michigan’s Economic Competitiveness and Public Policy.”](#)**

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Funded by the Committee for Economic Development through a grant from The Pew Charitable Trusts - Advancing Quality Pre-Kindergarten for All initiative, May 5, 2006.

**“Estimating a Performance Standards Adjustment Model for Workforce Programs that Provides Timely Feedback and Uses Data from Only One State.”**

July 2004 report to U.S. Department of Labor and State of Michigan (with Randall Eberts and Ken Kline).

[Economic Impact of Various Budgetary Policy Options for the State of Michigan to Resolve its Budget Deficit for FY 2004.](#)

December 2003 report (with George Erickcek).

[Short-Run Employment Persistence for Welfare Recipients: The “Effects” of Wages, Industry, Occupation, and Firm Size.](#)

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Report prepared for Minnesota Department of Human Services, June 1995.

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November 1994 (with Randall W. Eberts and George Erickcek).

**Kalamazoo County Community Assessment.**

Report prepared for Kalamazoo County Strategic Planning Process, September 15, 1994 (with George Erickcek and Randall W. Eberts).

**Enterprise Communities Strategic Plan for the City of Kalamazoo.**

June 24, 1994 (with George Erickcek, Barbara Gordon, and Peg Giem).

[An Anti-Poverty Proposal for Inner-City Residents of Kalamazoo.](#)

Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, April 7, 1994 (with George A. Erickcek).

**Public Services and Economic Development in American States.**

Economic Policy Institute, January 1994.

**An Evaluation of the Defense Logistic Agency’s Revised Cost Savings Analysis of Relocating DLSC and DRMS HQ from the Battle Creek Federal Center to DCSC Columbus, Ohio.**

Report submitted to Base Closure and Realignment Commission, June 18, 1993 (with George Erickcek and Robert Spiegelman). [Report contributed to BRAC Commission decision to reject DLA’s recommendation to move these activities from Battle Creek to Columbus].

[Economic Development and Black Economic Success.](#)

Upjohn Institute Technical Report No. 93-001. Report originally prepared for U.S. Department of Commerce, Economic Development Administration, Technical Assistance and Research Division, January 1993.

[An Economic Opportunity Concept for the Northside of the City of Kalamazoo.](#)

Report submitted to City of Kalamazoo, The Upjohn Company, and the Kalamazoo Foundation, December 11, 1992 (with George Erickcek).

**Economic Impact of the Proposed Western Michigan University Research and Business Park.**

Report submitted to Western Michigan University, March 1991 (with George Erickcek).

**Structural Analysis of The Calhoun County Economy.**

Report submitted to Battle Creek Community Foundation, September 15, 1990 (with George Erickcek and Wei-Jang Huang).

**Structural Analysis of the Kalamazoo Economy: History, Future, and Policy.**

Report submitted to Kalamazoo County Higher Education Consortium, April 3, 1990 (with George Erickcek and Wei-Jang Huang).

**A Short-Term Economic Strategy for Tennessee.**

Report submitted to Tennessee's Governor, February 1988 (with Fox, Pulsipher, Gnuschke, and Vowels).

## BOOK REVIEWS

[Review of The Oxford Handbook of the Economics of Poverty](#), edited by Philip N. Jefferson. New York: Oxford University Press, 2012.

Book review in *Journal of Regional Science* 53(4) (October 2013): 728–730.

[What Do Early Childhood Programs Do? What Could They Do? \[Review of Childhood Programs and Practices in the First Decade of Life: A Human Capital Integration\]](#), by Arthur J. Reynolds; edited by Arthur J. Rolnick, Michelle M. Englund, and Judy A. Temple. New York: Cambridge University Press, 2010.

Book review in *Educational Researcher* 41(1) (January/February 2012): 29–31.

[When Work Is Not Enough: State and Federal Policies to Support Needy Workers](#), by Robert P. Stoker & Laura A. Wilson. Washington, DC: Brookings Institution Press, 2006.

Book review in *Industrial and Labor Relations Review* 61(1) (April, 2008): 425–426.

[Entrepreneurship, Geography, and American Economic Growth](#), by Zoltán Ács and Catherine Armington. New York: Cambridge University Press, 2006.

Book review in *Journal of Regional Science* 47(3) (August 2007): 627–629.

[Moving Up or Moving On: Who Advances in the Low-Wage Labor Market?](#) by Fredrik Andersson, Harry J. Holzer, and Julia I. Lane. New York: Russell Sage Foundation, 2005.

Book review in *Industrial and Labor Relations Review* 59(4) (July 2006): 668–670.

[Designing Inclusion: Tools to Raise Low-End Pay and Employment in Private Enterprise](#), by Edmund S. Phelps.

Book reviewed in *Urban Studies* 42(7) (June 2005): 1240–1241.

[Raise the Floor: Wages and Policies that Work for All of Us](#), by Holly Sklar, Laryssa Mykyta, and Susan Wefald.

Book review in *Industrial and Labor Relations Review* 56(4) (July 2003): 736–737.

[\*\*Generating Jobs: How to Increase Demand for Less-Skilled Workers\*\*](#), edited by **Richard B. Freeman and Peter Gottschalk**.

Book review in *Industrial and Labor Relations Review* 53(2) (January 2000): 343–344.

[\*\*Sports, Jobs and Taxes: The Economic Impact of Sports Teams and Stadiums\*\*](#), edited by **Roger G. Noll and Andrew Zimbalist**.

Book review in *National Tax Journal* 51(2) (June 1998): 411–414.

[\*\*State Government and Economic Performance\*\*](#), by **Paul Brace**.

Book review in *Environment and Planning C-Government and Policy* 15(1) (February 1997): 122–123.

[\*\*Local Economic Development: Analysis and Practice\*\*](#), by **John P. Blair**.

Book review in *Regional Science and Urban Economics* 26 (August 1996): 557–559.

[\*\*Housing Markets and Residential Mobility\*\*](#), edited by **G. Thomas Kingsley and Margery Austin Turner**.

Book review in *Journal of Regional Science* 34(1) (February 1994): 124–126.

[\*\*The Rise of the Entrepreneurial State: State and Local Development Policy in the United States\*\*](#), by **Peter K. Eisinger**.

Book review in *Journal of Regional Science* 30(1) (February 1990): 141–142.

## WORKING PAPERS

**Pre-K in the Public Schools: Evidence from within U.S. States.**

Upjohn Institute Working Paper No. 18-285, April 2018 (with Brad Hershbein).

[\*\*Degrees of Poverty: The Relationship between Family Income Background and the Returns to Education.\*\*](#)

Upjohn Institute Working Paper No. 18-284, March 2018. (with Brad Hershbein)

[\*\*New Evidence on State Fiscal Multipliers: Implications for State Policies.\*\*](#)

Upjohn Institute Working Paper No. 17-275, June 2017.

[\*\*A Benefit-Cost Analysis of the Tulsa Universal Preschool Program.\*\*](#)

Upjohn Institute Working Paper No. 16-261, August 2016. (with Jonathan Belford, William Gormley and Sara Anderson).

[\*\*The Merits of Universal Scholarships: Benefit-Cost Evidence from the Kalamazoo Promise\*\*](#)

Upjohn Institute Working Paper No. 16-252, February 2016 (with Brad J. Hershbein and Marta Lachowska).

[\*\*Migration and Housing Price Effects of Place-Based College Scholarships\*\*](#)

Upjohn Institute Working Paper No. 15-245, November 2015 (with Nathan Sotherland).

[\*\*The Effects of the Kalamazoo Promise Scholarship on College Enrollment, Persistence, and Completion\*\*](#)

Upjohn Institute Working Paper No. 15-229, June 2015 (with Brad J. Hershbein and Marta Lachowska).

[Measuring Manufacturing: How the Computer and Semiconductor Industries Affect the Numbers and Perceptions](#)

Upjohn Institute Working Paper No. 14-209, January 2014 (with Susan N. Houseman and Timothy J. Sturgeon).

[The Effects of Doubling Instruction Efforts on Middle School Students' Achievement: Evidence from a Multiyear Regression-Discontinuity Design](#)

Upjohn Institute Working Paper No. 14-205, January 2014 (with Marta Lachowska).

[How Effects of Local Labor Demand Shocks Vary with Local Labor Market Conditions](#)

Upjohn Institute Working Paper No. 14-201, January 2014.

[Effects of the Pre-K Program of Kalamazoo County Ready 4s on Kindergarten Entry Test Scores: Estimates Based on Data from the Fall of 2011 and the Fall of 2012](#)

Upjohn Institute Working Paper No. 13-198, June 2013.

[Social Costs of Jobs Lost Due to Environmental Regulations](#)

Upjohn Institute Working Paper No. 13-193, March 2013.

[An Analysis of the Employment Effects of the Washington High Technology Business and Occupation \(B&O\) Tax Credit: Technical Report](#)

Upjohn Institute Working Paper No. 12-187, June 2012 (with Kevin Hollenbeck).

[The Short-Term Effects of the Kalamazoo Promise Scholarship on Student Outcomes](#)

Upjohn Institute Working Paper No. 12-186, August 2012 (with Marta Lachowska).

[Simulating the Effects of Michigan's MEGA Tax Credit Program on Job Creation and Fiscal Benefits](#)

Upjohn Institute Working Paper No. 12-185, June 2012 (with George Erickcek).

[Including Jobs in Benefit-Cost Analysis](#)

Upjohn Institute Working Paper No. 11-178, November 2011. Also published in *Annual Review of Resource Economics* 4: 55–73 [see Journal Articles section].

[Earnings Benefits of Tulsa's Pre-K Program for Different Income Groups](#)

Upjohn Institute Working Paper No. 11-176, July 2011 (with William Gormley and Shirley Adelstein). Also published in *Economics of Education Review* 31(6) (2012): 1143-1161 [see Journal Articles section].

[The Employment and Fiscal Effects of Michigan's MEGA Tax Credit Program](#)

Upjohn Institute Working Paper No. 10-164, April 2010 (with George Erickcek).

[What Should Michigan Be Doing to Promote Long-Run Economic Development?](#)

Upjohn Institute Working Paper No. 09-160, November 2009.

**Distributional Effects of Early Childhood Programs and Business Incentives and Their Implications for Policy**

National Poverty Center Working Paper Series No. 09-13, August 2009.

**[Methodology for Adjusting GPRA Workforce Development Program Performance Targets for the Effects of Business Cycles](#)**

Upjohn Institute Working Paper No. 09-154, June 6, 2009 (with Randall W. Eberts, Wei-Jang Huang).

**[Estimated State and Local Fiscal Effects of the Nurse Family Partnership Program](#)**

Upjohn Institute Working Paper No. 09-152, June 8, 2009. Also issued as Upjohn Institute Policy Paper No. 2009-006 [see Other Publications section].

**[Distributional Effects of Early Childhood Programs and Business Incentives and their Implications for Policy](#)**

Upjohn Institute Working Paper No. 09-151, July 2009.

**[How Policymakers Should Deal with the Delayed Benefits of Early Childhood Programs](#)**

Upjohn Institute Working Paper No. 09-150, June 2009.

**[How Do the Effects of Local Growth on Employment Rates Vary with Initial Labor Market Conditions?](#)**

Upjohn Institute Working Paper No. 09-148, November 4, 2006. Paper originally presented at the 32nd Annual APPAM Conference held in Madison, WI, November 2-4, 2006 [see Conference Paper section]. Also issued as Upjohn Institute Policy Paper No. 2009-00 [see Other Publications section].

**[Economic Development Benefits of Preschool Expansion in Kalamazoo County](#)**

Upjohn Institute Working Paper No. 09-147, July 2008.  
Paper originally prepared for Kalamazoo County United Way and Kalamazoo Public Schools.

**[What Proportion of Children Stay in the Same Location as Adults, and How Does This Vary Across Location and Groups?](#)**

Upjohn Institute Working Paper No. 09-145, February 2009.

**[Estimating a Performance Standards Adjustment Model for Workforce Programs that Provides Timely Feedback and Uses Data from Only One State](#)**

Upjohn Institute Working Paper No. 09-144, July 2004 (revised January 28, 2009) (with Randall Eberts and Ken Kline).

**[The Revitalization of Older Industrial Cities: A Review Essay of Retooling for Growth](#)**

Upjohn Institute Working Paper No. 08-143, November 2008.

**[Higher Education, the Health Care Industry, and Metropolitan Regional Economic Development: What can "Eds & Meds" Do for the Economic Fortunes of a Metro Area's Residents?](#)**

Upjohn Institute Working Paper No. 08-140, February 2007 (with George Erickcek).

**[Increasing the Economic Development Benefits of Higher Education in Michigan](#)**

Upjohn Institute Working Paper No. 04-106, September 27, 2004.

**[Incentive Solutions](#)**

Upjohn Institute Working Paper No. 04-99, February 2004.

[Thoughts on American Manufacturing Decline and Revitalization](#)

Upjohn Institute Working Paper No. 03-96, September 2003.

[Local Economic Development Policies](#)

Upjohn Institute Working Paper No. 03-91, January 2003.

[Evaluating the Impacts of Local Economic Development Policies on Local Economic Outcomes](#)

Upjohn Institute Working Paper No. 03-89, November 2002. Later published as Chapter 4 in *Evaluating Local Economic and Employment Development: How to Access What Works Among Programmes and Policies*, Paris: Organization for Economic Co-operation and Development, 2004, pp. 113–142 [see Chapters in Books section].

[Instrumental Variable Estimates of the Labor Market Spillover Effects of Welfare Reform](#)

Upjohn Institute Working Paper No. 02-78, April 2002.

[Thinking About Local Living Wage Requirements](#)

Upjohn Institute Working Paper No. 02-76, March 2002.

[Solving the Many Problems with Inner City Jobs](#)

Upjohn Institute Working Paper No. 00-66, October 2000.

[The Role of Public Policy in Skills Development of Black Workers in the 21st Century](#)

Upjohn Institute Working Paper No. 00-64, August 2000 (with Kevin Hollenbeck). Later published in *Building Skills for Black Workers: Preparing for the Future Labor Market*, edited by Cecilia A. Conrad. Washington, DC: Joint Center for Political and Economic Studies; Lanham, MD: University Press of America, 2004, pp. 127–148 (with Kevin Hollenbeck) [see Chapters in Books section].

[Group Wage Curves](#)

Upjohn Institute Working Paper No. 00-63, September 2000.

[Aggregate Effects in Local Labor Markets of Supply and Demand Shocks](#)

Upjohn Institute Working Paper No. 99-57, July 1999.

[Examining the Effect of Industry Trends and Structure on Welfare Caseloads](#)

Upjohn Institute Working Paper No. 99-54, Revision, February 1999 (with Randall W. Eberts).

[The Labor Supply Effects of Welfare Reform](#)

Upjohn Institute Working Paper No. 98-53, July 16, 1998.

[Short-Term Employment Persistence for Welfare Recipients: The “Effects” of Wages, Industry, Occupation, and Firm Size](#)

Upjohn Institute Working Paper No. 97-46, June 1997.

[Using Performance Indicators to Improve the Effectiveness of Welfare-to-Work Programs](#)

Upjohn Institute Working Paper No. 95-36, June 1995.

[Economic Development Strategies](#)

Upjohn Institute Working Paper No. 95-33, January 1995.

[Can Economic Development Programs be Evaluated?](#)

Upjohn Institute Working Paper No. 95-29, 1995 (with Richard D. Bingham).

[What Should the Federal Government be Doing About Urban Economic Development?](#)

Upjohn Institute Working Paper No. 94-25, March 1994, April 1994 – cover.

[The Effects of Local Labor Demand on Individual Labor Market Outcomes for Different Demographic Groups and the Poor](#)

Upjohn Institute Working Paper No. 93-23, September 1993.

[Federal Policy Towards State and Local Economic Development in the 1990s](#)

Upjohn Institute Working Paper No. 93-17, March 1993.

[The Effects of Metropolitan Job Growth on the Size Distribution of Family Income](#)

Upjohn Institute Working Paper No. 91-06, 1991.

[Maximum Score Estimates of the Determinants of Residential Mobility: Implications for the Value of Residential Attachment and Neighborhood Amenities](#)

Upjohn Institute Working Paper No. 90-01, August 1990 (with J.S. Butler, Jin-Tan Liu).

## NEWSLETTER ARTICLES

“[Better Incentives Data Can Inform Both Research and Policy.](#)” *Employment Research* 24(2) (May 2017): 1-4.

“[Degrees of Poverty: Family Income Background and the College Earnings Premium.](#)” *Employment Research* 23(3) (July 2016) : 1-3. (with Brad Hershbein).

“[Employment Effects of the Washington High Technology Business and Occupation Tax Credit.](#)”

*Employment Research* 19(4) (October 2012): 1–4 (with Kevin Hollenbeck).

“[Why Investing in Kids Makes Sense for Local Economies.](#)”

*Employment Research* 18(2) (April 2011): 1–3.

“[A Proposal for Early Impact, Persistent, and Cost-Effective Job Creation Policies.](#)”

*Employment Research* 17(1) (January 2010): 1–4.

“[The Kalamazoo Promise as a Model for an American Promise.](#)”

*Employment Research* 16(3) (July 2009): 11 (with Michelle Miller-Adams).

“[Why Universal Preschool Is Really a Labor Market Program.](#)”

*Employment Research* 16(3) (July 2009): 8.

[“Adding Labor Demand Incentives to Encourage Employment for the Disadvantaged.”](#)

*Employment Research* 16(3) (July 2009): 7.

[“The New Jobs Tax Credit: A Tested Way to Fight High Unemployment.”](#)

*Employment Research* 16(3) (July 2009): 4.

[“‘Eds & Meds’ and Metropolitan Economic Development.”](#)

*Employment Research* 15(1) (January 2008): 1–3 (with George Erickcek).

[“A Future of Good Jobs? America's Challenge in the Global Economy.”](#)

*Employment Research* 14(4) (October 2007): 1–3 (with Susan Houseman).

[“Preschool and Economic Development.”](#)

*Employment Research* 13(4) (October 2006): 1–4.

[“Thoughts on American Manufacturing Decline and Revitalization.”](#)

*Employment Research* 10(4) (October 2003): 1–4.

[“Living Wages and Local Governments.”](#)

*Employment Research* 9(2) (April 2002): 1–2.

[“Fighting Poverty with Labor Demand Policies.”](#)

*Employment Research* 8(3) (July 2001): 5–6.

[“Employment as a ‘Solution’ to Welfare: Challenges over the Next Ten Years.”](#)

*Employment Research* 7(1) (April 2000): 1–4.

[“Will Welfare Reform Cause Displacement?”](#)

*Employment Research* 6(1) (Spring 1999): 5–6.

[“Performance Standards and Welfare Reform.”](#)

*Employment Research* 3(1) (Spring 1996): 5–6.

[“Economic Development Incentive Wars.”](#)

*Employment Research* 2 (Spring 1995): 1, 3–4.

## PRESENTATIONS, SPEECHES and TESTIMONY, OTHER PUBLICATIONS

### Presentations

#### **A New Business Incentives Database.**

Presentation to Tax Incentives Conference of American Tax Policy Institute, Washington, DC, November 17, 2017.

#### **A New Business Incentives Database.**

Presentation to National Conference of State Legislatures and Pew Charitable Trusts Roundtable on Evaluating Economic Development Incentives, Philadelphia, PA, November 3, 2017.

#### **[Early Childhood Education and Local Economic Development.](#)**

Presentation before Indiana Summit for Economic Development via Early Learning Coalitions, Bloomington, IN, June 5, 2017.

#### **[Returns to Large-Scale Public Pre-K Programs: Evidence from Within All States.](#)**

Presentation at Federal Reserve System Community Development Research Conference. March 23, 2017 (co-authored with Brad Hershbein).

#### **[A New Business Incentives Database: Implications for Michigan.](#)**

Testimony before Michigan House Tax Policy Committee, Lansing, MI, March 15, 2017.

#### **[A New Business Incentives Database](#)**

Webinar, March 2017.

#### **[What Works in Economic Development.](#)**

Presentation at Fall Policy Symposium, Lincoln, Nebraska, September 1, 2016.

#### **[Benefits vs. Costs of Business Incentives](#)**

Presented at The Pew Charitable Trusts Evaluating Economic Development Incentives Roundtable, Washington, DC, September 9, 2015

#### **[From Preschool to Prosperity: The Economic Payoff to Early Childhood Education](#)**

Presented to the Kalamazoo Rotary, February 23, 2015.

#### **[Family Income, Student Achievement, and Educational Costs](#)**

Presented at the Kalamazoo Public Schools Board of Education meeting, Kalamazoo, MI, January 31, 2013.

#### **[Education and Local Economic Development: Why Skills Matter, How We're Doing, and Leverage Points for Change](#)**

Presented at "United for Change 2012" meeting co-sponsored by Greater Kalamazoo United Way, United Way of Greater Battle Creek, Eaton, Stryker, and Southwest Michigan First, Galesburg, MI, June 13, 2012.

#### **[The Future of State and Local Economic Development Policy: What Research is Needed?](#)**

Presented at the Southern Regional Science Association Annual Meetings, Charlotte, NC, March 23, 2012.

[Local Economic Benefits of Early Childhood Programs: Investing in Kids](#)

Presented at the Grand Haven Chamber of Commerce and Newaygo County Rotary Clubs Tuesday Forms, Grand Haven, MI, March 6, 2012.

[State Economic Development Policies: What Works?](#)

Presented at the 19th Annual State Fiscal Policy Conference, Center on Budget and Policy Priorities, Washington, DC, November 30, 2011.

[Presentation on Early Childhood Programs and Economic Development to American Chamber of Commerce Executives Convention](#)

Presented at the American Chamber of Commerce Executives Convention held in Los Angeles, CA, August 4, 2011.

[Responding to Skeptics of Early Childhood Programs as Local Economic Development](#)

Presented at Great Start Collaboratives of Cass and Berrien County, Berrien Springs, MI, June 28, 2011.

[What Works in Job Creation and Economic Development](#)

Presented at Transforming Communities Conference of the National Employment Law Project held in Flint, MI, June 1, 2011.

[Why Michigan \(and Other States\) Should Invest in Preschool](#)

Presented at Detroit Area Grantsmakers group, Council of Michigan Foundations, January 11, 2011.

[Estimating the Costs per Job Created of Employer Subsidy Programs](#)

Presented at Upjohn Institute conference on "Labor Markets in Recession and Recovery" held in Kalamazoo, MI, October 22–23, 2010.

[The Kalamazoo Promise, and Enrollment and Achievement Trends in Kalamazoo Public Schools](#)

Presented at the PromiseNet 2010 Conference held in Kalamazoo, MI June 16-18, 2010 (with Randall Eberts and Wei-Jang Huang).

[The Kalamazoo Promise: Enrollment and Achievement Trends in Kalamazoo Public Schools](#)

PowerPoint slides (26 slides) presented at the PromiseNet 2010 Conference held in Kalamazoo, MI June 16–18, 2010 (with Randall Eberts and Wei-Jang Huang).

**The Effect of Business Cycles on the Performance of Workforce Programs.**

Ford Foundation Sponsored Workshop on Low-wage Workers held in New York, NY July 20, 2009 (with Randall W. Eberts and Wei-Jang Huang).

[Higher Education, The Health Care Industry and Metropolitan Regional Economic Development: What Can "Eds & Meds" Do for the Economic Fortunes of a Metro Area's Residents?](#)

Presented at "Conference on Urban and Regional Policy Effects," sponsored by George Washington University Institute of Public Policy and School of Public Policy and Administration, the Brookings Institution, and the Urban Institute held in Washington, DC, March 29–30, 2007.

**How Do the Effects of Local Growth on Employment Rates Vary With Initial Labor Market Conditions?**

32nd Annual Association for Public Policy Analysis and Management (APPAM) Conference held in Madison, WI, November 2-4, 2006; Later published as Upjohn Institute Working Paper No. 09-148 [see Working Paper section].

**[Regression Approach to Adjust WIA Performance Standards](#)**

Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, July 13, 2004 (with Randall Eberts and Ken Kline).

**[Comments on Papers by Michael Wasylenko and Ronald Fisher](#)**

Presented at the symposium on "The Effects of State and Local Policies on Economic Development" held in Boston, MA, November 8, 1996.

**[Good Jobs, Bad Jobs: The Long-Run Implications of Employment at Different Wage Rates for the Disadvantaged](#)**

42nd North American Meetings of the Regional Science Association International held in Cincinnati, OH, November 11, 1995.

**[Taxes and Local Economic Development: What Do We Know and What Can We Know?](#)**

87th Annual Conference on Taxation held in Charleston, SC, November 13-15, 1994. Published in *Proceedings of the Eighty-Seventh Annual Conference on Taxation*. Washington, DC: National Tax Association, 1995, pp. 102–106.

**[Subsidizing Increased Employment for the Urban Poor: What Labor Market Problems Might Justify It?](#)**

41st North American Meetings of the Regional Science Association International held in Niagara Falls, Ontario, Canada, November 18, 1994.

**Kalamazoo County's Economic Outlook: 1991 and Beyond**

Fetzer Business Development Center, Western Michigan University, Kalamazoo, Michigan, January 31, 1991.

**The Effects of State and Local Government Policies on the Start-Up of Small Businesses**

79th Annual Conference on Taxation held in Hartford, CT, November 9–12, 1986. Published in *Proceedings of the Seventy-Ninth Annual Conference on Taxation*, National Tax Association, 1987, pp. 25–33.

**The Economic Development Challenges Facing Tennessee**

In *State Economic Development Policies: What Works?* Conference proceedings published by Vanderbilt Institute for Public Policy Studies, 1988.

## Speeches and Testimony

[A New Business Incentives Database](#). Presentation to American Tax Policy Institute, November 17, 2017.

[A New Business Incentives Database](#). Presentation to Roundtable on Evaluating Economic Development Tax Incentives, November 3, 2017.

[Early Childhood Education and Local Economic Development](#). Presentation to Indiana Summit for Economic Development via Local Learning Coalitions, June 5, 2017.

[A New Business Incentives Database: Implications for Michigan](#). Testimony to Michigan House Tax Policy Committee, March 15, 2017.

[A New Business Incentives Database](#). Webinar on March 1, 2017.

[Why Michigan \(and Other States\) Should Invest in Preschool](#)  
Presented to the Detroit Area Grantsmakers group, Council of Michigan Foundations, Detroit, MI, January 11, 2011.

[Michigan Budget Reform: Why Reform is Needed, and Key Ideas for Reform](#)  
Testimony to the Michigan State Board of Education, January 12, 2010.

[Boosting Michigan's Economy Through Educational Improvements](#)  
Testimony before the Appropriations Committee, School Aid and Dept. of Education Subcommittee, Michigan House of Representatives, December 14, 2009.

[An Alternative Pathway to a High School Diploma is Needed](#)  
Testimony before the House Education Committee, Michigan House of Representatives, July 15, 2009 (with Kevin Hollenbeck).

**Some Effects of Higher School Quality on the Michigan Economy**  
Testimony before Michigan House Education Committee, November 2008.

**Impacts of the Kalamazoo Promise**  
Testimony for the Education Committee, Michigan House of Representatives, November 27, 2007.

[Graduation Requirements, Skills, Postsecondary Education, and the Michigan Economy](#)  
Testimony presented to the Michigan Senate Education Committee, February 20, 2006 (with Kevin Hollenbeck).

[Michigan's Business Taxes and Economic Development: Possible Reforms](#)  
Testimony prepared for the Tax Restructuring Subcommittee, Tax Policy Committee, Michigan House of Representatives, February 14, 2006.

[Michigan's Economic Development Policies](#)  
Testimony before the Joint Committee on Business Competitiveness, Michigan Legislature, May 5, 2003 (with George Erickcek).

[Question – What Can be Done to Promote Inner City Development? Answer – Focus on Labor Demand Policies to Increase Employment of the Poor](#)

Testimony before the U.S. Department of Treasury, Washington, DC, November 22, 1996.

**Other Publications**

**Helping Manufacturing-Intensive Communities: What Works?** Policy Futures Report, Center on Budget and Policy Priorities, May 9, 2018.

**Pre-K Effectiveness at a Large Scale.** Policy Brief, Upjohn Institute, April, 2018. (with Brad Hershbein).

[Improving Economic Development Incentives.](#) Policy Brief, Upjohn Institute, March 2018.

[College Grads Earn Less if They Grew Up Poor](#)

Upjohn Institute website Research Highlight, March 2016 (with Brad J. Hershbein)

[Preschool and Prosperity](#)

Upjohn Institute Policy Paper No. 2014-017, September 2014.

[Michigan’s Preschool Program Needs More Money, Integration](#)

Bridge magazine, Center for Michigan, September 2014.

[The Economic Payoffs of Early Childhood Education](#)

Family Focus on ... Early Childhood, Issue FF60 (Summer 2014): F3–4.

[Right-to-work Is No Guarantee of Economic Success](#)

Bridge magazine, Center for Michigan, January 2013.

[Viewpoint: Report Only Covered Direct Jobs Created by Federal Stimulus](#)

Kalamazoo (MI) Gazette, November 30, 2009, A: 13.

[Estimated State and Local Fiscal Effects of the Nurse Family Partnership Program.](#)

Upjohn Institute Policy Paper No. 2009-006. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research. Also issued as Upjohn Institute Working Paper No. 09-152 [see Working Papers section].

[How Do the Effects of Local Growth on Employment Rates Vary with Initial Labor Market Conditions?](#)

Upjohn Institute Policy Paper No. 2009-005. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research. Also issued as Upjohn Institute Working Paper No. 09-148 [see Working Papers section].

[Complementing Recovery Policies with a Jobs Creation Tax Credit](#)

Washington, DC: Economic Policy Institute, Policy Memorandum #150, October 2009 (with John H. Bishop).

[The U.S. Economic Crisis and a Revised New Jobs Tax Credit](#)

Policy Paper No. 2008-003. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research.

**Does the Federal Government Have a Role in the Evolution of State and Local Economic Development Programs?**

*Business Outlook for West Michigan* 9(3) (Spring 1993): 1–6.

**ACADEMIC HONORS, GRANTS AND ACTIVITIES**

- 2014–2015 Grant from Russell Sage Foundation for research on how state and local preschool programs affect later outcomes for children (with Brad Hershbein).
- 2012–2014 Grant from Pew Center on the States for research on economic development incentives and local industry employment trends.
- 2012 Grant from U.S. Environmental Protection Agency to research how costs of job loss affect environmental benefit-cost analysis.
- 2008–2010 (With Peter Fisher, Allan Peters, and Rich Funderberg) Grant from National Science Foundation to do research on “The Impact of State and Local Taxes on Growth Using Improved Tax Measures.”
- 2008– National Advisory Board, Center on Local, State, and Urban Affairs, Gerald R. Ford School of Public Policy, University of Michigan.
- 2007–2008 Grant from Partnership for America’s Economic Success to do research on early childhood programs and economic development.
- 2006–2008 A Database for Measuring Industrial and Occupational Strengths and Potential in Michigan’s Economic Regions, Michigan Economic Development Corporation.
- 2006 Grant from Michigan Economic Development Corporation to do research on Michigan’s economic competitiveness.
- 2005–2006 Grant from Committee for Economic Development to research and write report on preschool education as an economic development program.
- 2003– Contract from U.S. Department of Labor and Michigan Department of Labor and Economic Growth to develop performance standards adjustment system for workforce programs.
- 2003– Research Affiliate, Rural Poverty Research Center, University of Missouri and Oregon State University.
- 2002– Research Affiliate, National Poverty Center, University of Michigan.
- 2001– Co-Editor, *Economic Development Quarterly*.
- 1998– Editorial Board, *Growth and Change*.
- 1996–1998 Grant from Russell Sage Foundation and Rockefeller Foundation for book, “Jobs for the Poor: Can Labor Demand Policies Help?”

- April–June 1995 Contract from Minnesota Department of Human Services for report on performance indicators in welfare-to-work programs.
- Summer–Fall 1994 Grant from U.S. Department of Housing and Urban Development for paper on urban economic development.
- 1991–1993 Grant from National Science Foundation for research on effects of MSA labor demand on whether individuals escape or enter poverty.
- 1992– Editorial Board, *International Regional Science Review*.
- 1991–1992 Grant from U.S. Economic Development Administration for report on effects of economic development on black poverty.
- 1991–1992 Grant from Economic Policy Institute for report on effects of public services on regional economic development.
- 1991– Board of Associate Editors, *Journal of Regional Science*.
- 1991– Editorial Board, *The Review of Regional Studies*.
- 1988–1989 Grant from W. E. Upjohn Institute for Employment Research for monograph on distributional effects of local economic development policies.
- Fall 1987 Grant from Tennessee State Planning Office for report analyzing policy options for Tennessee's economic development strategy.
- Summer 1987 Grant from Chattanooga Neighborhood Enterprise for report outlining revenue options for a housing trust fund for Chattanooga.
- 1985–1987 NSF Grant for research on the effects of state government policies on the growth of new small businesses.
- 1985–1986 Grant from Committee for Economic Development for report on Tennessee's economic development.
- 1981–1982 Awarded dissertation grant by U.S. Dept. of Housing and Urban Development.
- 1978–1981 NSF Fellow.
- 1972 Graduated from Yale University magna cum laude, with distinction in the major. National Merit Scholar.

## **SERVICE ACTIVITIES**

- 2010– Member of Board of Directors, KCRReady4s (Kalamazoo County initiative to promote universal preschool education in Kalamazoo County); Vice President of Board, 2014–15, President, 2015–Present.

- 2008–2009 Co-chair, Student Assignment Committee (Redistricting Committee for Kalamazoo Public Schools).
- January–May 2008 Co-chair, Citizens for KPS (committee that helped organize support for May 2008 enhancement millage).
- 2000–2008 School Board, Kalamazoo Public Schools: Member, 2000–2008; Vice-President, 2004–2005; President, 2005–2006.
- 1996–1997 Member, Strategic Planning Team, Kalamazoo Public Schools.
- 1996–1997 Member, Healthy Futures Collaborative Council, Kalamazoo County.
- 1994–1996 Chairperson, Committee on School-Based Decision-Making, Kalamazoo Public Schools.
- 1992–1997 President, Lincoln School / Community Advisory Council.
- 1993–1996 Member, Steering Committee, District-wide School Improvement Team for Kalamazoo Public Schools.
- 1995–2000 Coach: AYSO Soccer, 1995–2000; YMCA Basketball, 1996–1997.
- 1987–1989 Associate Director of Center for Regional Growth and Governance, Vanderbilt Institute for Public Policy Studies.
- 1987–1989 Member, Vanderbilt Faculty Senate.
- 1987–1988 Member, Governor’s Task Force on an Economic Development Strategy for Tennessee.
- 1987–1988 Member, Governor’s Task Force on Housing, State of Tennessee.
- 1986–1987 Chairperson, Noise Concerns Subcommittee, Mayor’s Airport Expansion Task Force, Nashville, TN.
- April 1987 Testimony on “Economic Development in the Southeast U.S.” before the Select Committee on Children, Youth and Families, U.S. House of Representatives.
- 1985–1987 Board Member and Director of Community Development, Lockeland Springs Neighborhood Association.